



September 2023

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## Global Experience, Local Knowledge

Welcome to the new look  
BlueRocke Wealth Management  
and SME Funding Hub newsletter.

In this newsletter we provide you  
with essential information to assist  
you on your wealth journey as well  
as news about our brands and what  
is happening right here in South  
Australia.

BlueRocke was established to  
assist professionals and  
businesses owners who are  
pressed for time and may be  
settling into life in Australia. This is  
where we come in bringing global  
experience with local knowledge to  
achieve your financial goals and  
wealth.

SME Funding Hub help small to  
medium businesses to source  
essential funds to help fuel  
business growth and debt  
structures that support your  
business goals for long-term  
growth and success.

To find out more about our SME  
Funding Hub and BlueRocke  
financial services contact Dev  
Sarker on 1300 71 71 36 or  
[www.smefundinghub.com](http://www.smefundinghub.com) or  
[www.bluerocke.com](http://www.bluerocke.com)

### Superannuation: how does it work in Australia?

For people new to Australia understanding  
superannuation can be quite complex, that's why I have  
put together this small article to help my clients.

In this article I cover how super works in Australia, how  
the funds invest your money, the various types of funds,  
how you can contribute and taxation.

Click [here](https://bluerocke.com/superannuation/superannuation-how-does-it-work-in-australia/) to find out more  
[https://bluerocke.com/superannuation/superannuation-  
how-does-it-work-in-australia/](https://bluerocke.com/superannuation/superannuation-how-does-it-work-in-australia/)

or give Dev a call/email to find out more about how  
BlueRocke can help you with setting up or managing your  
super fund.





# SME Funding Hub

COMMERCIAL LOANS & DEBT ADVISORY

## Loans Wrap

Did you know that SME Funding Hub has placed over \$10M in loans during 2023? We work with a range of professionals to source commercial loans, including:

- Self Managed Super Funds to purchase property
- Farming family to acquire additional land
- \$4.5M deal to purchase an island
- Business acquisitions

If you are looking to expand your business or need support in managing your debt give me a call to set up an initial chat or visit us at [www.smefundinghub.com](http://www.smefundinghub.com)



## WE'RE HERE TO HELP

**As you keep your long-term goals top of mind, remember: we are here to help – with news, insights and helpful resources available on our website,  
[www.bluerocke.com](http://www.bluerocke.com) or  
[www.smefundinghub.com](http://www.smefundinghub.com)  
to help keep you up-to-date on the latest.**



Recently I have been working with some business in the medical aesthetics sector to help them to grow their business through commercial loans. What interests me is the growth in this sector. While data is thin in Australia, the USA market is more mature with over US\$9B in revenue in 2022 and the sector has grown by 10% year on year since 2017. According to BCG this growth rate will continue until 2027.

Local business owners that I'm working with identify that their sector is growing and are investing in marketing, equipment and people to capitalise on this opportunity. The way I am working with these business owners is to assist in sourcing the capital at the right time to allow the businesses to grow.

If you are in a fast-growth sector, maybe a chat with me at BlueRocke Investment Advisors and in partnership with SME Funding Hub we can help your business get to the next level.

Did you know that in addition to BlueRocke Investment Advisors Dev is also the principal of SME Funding Hub?

When Dev created both of these businesses in Adelaide, South Australia he wanted to not only provide financial advice to the SME sector, but through SME Funding Hub to source commercial loans for our clients.